

TRAVERS SMITH

A photograph of two wine glasses on a wooden table in a restaurant. The glass in the foreground is in sharp focus, showing a reflection of a city street with buildings and lights. The background is softly blurred, showing another wine glass and the warm, ambient lighting of the dining area.

Leisure & Hospitality

www.traverssmith.com

“Travers Smith provided excellent advice on what turned out to be an extremely complex transaction. They helped us focus on the key commercial issues while providing us with confidence that they had a full grasp of all the underlying details. I wouldn’t hesitate recommending them as an adviser.”

Nick Tolley, Founder, Taylor Street Baristas

TRAVERS SMITH

“We rely heavily on their outstanding legal expertise as well as their clear strategic and tactical insights. They are the first port of call for advice and their response times are immediate.”

**Jonathan Neame, Chief Executive,
Shepherd Neame**

Our offering

- Partner-led, commercial advice with fee structures to suit your needs
- Dedicated and integrated cross practice teams led by 8 partners
- Leading lawyers offering no-nonsense advice
- International network offering and access to leading hospitality retail practices at independent law firms globally
- Extensive hospitality sector market knowledge and expertise

Our work

We cover all areas relevant to the sector:

- Mergers and acquisitions and private equity
 - Licensing
 - Real estate
 - Planning and construction
 - Financing
 - Restructuring
 - Commercial contracts
 - Health and safety and food safety
 - Regulatory advice (including competition)
 - Intellectual property
 - Litigation and arbitration
 - Tax
 - Employment and pensions
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“The team did a fantastic job for us; not only are they deeply experienced in their individual fields but also work hard to deliver a very personal and bespoke service. I have been through three successful exits but this team brought a whole new level of expertise to the process and they are clearly the leading management advisory team in the market.”

Steve Richards, CEO Casual Dining Group

Recent deals

AZZURRIGROUP

Azzurri Group

Advised Azzurri Group on its acquisition of Coco di Mama, London's fastest growing quick-service food brand.



Pret a Manger

Advised Pret A Manger on a significant upsizing and amend/extend of their senior debt facilities, which included the addition of approximately £227 million of new commitments to refinance existing shareholder debt and to support expansionary capex.



REVOLUTION

Revolution Bars Group

Advised the management of Revolution Bars Group plc on the initial public offering of the Company on the Official List. At Admission, Revolution Bars will have a market cap of £100 million.



Shepherd Neame

Advised Shepherd Neame on its deal to acquire the rights to brew and package Asahi Super Dry lager, Japan's number one beer.

CAFFÈ NERO

Caffè Nero

Caffè Nero Group on its acquisition
of Harris & Hoole from Tesco.



Samuel Smith

Samuel Smith

Advised Samuel Smith on its high-profile litigation against
a competitor and in an associated settlement
with Marks and Spencer.

GAUCHO

Gaicho Grill

Advised Intermediate Capital Group, the founder Zeev Godik
and other selling shareholders on the sale of the Gaicho
restaurant group to Equistone Partners Europe.



Liberation Group

Advised the management of Liberation Group Limited, the
Channel Islands' market-leading pub, restaurant and drinks
business, on its acquisition by Caledonia Investments plc,
a transaction which values Liberation at circa £118 million.

Your Contact



Ben Chivers

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Ben is a partner in the Commercial, IP and Technology department and heads our leisure and hospitality group. He specialises in joint ventures, strategic alliances and commercial contracts, including outsourcing, supply of goods and services, distribution, agency and franchise agreements and advises a host of clients in the sector.

Ben Chivers is “prompt, confident and gives genuinely useful advice.”

Legal 500 2016

Private Equity Team of the Year

Legal Business Awards 2016

Regulatory Firm of the Year

Who's Who Legal Awards 2016

Travers Smith LLP is a limited liability partnership registered in England and Wales under number OC 336962 and is regulated by the Solicitors Regulation Authority. The word “partner” is used to refer to a member of Travers Smith LLP. A list of the members of Travers Smith LLP is open to inspection at our registered office and principal place of business: 10 Snow Hill, London EC1A 2AL
