

TRAVERS SMITH

Healthcare

A guide to our offering



Our dedicated Healthcare Group provides an extensive range of legal services to our healthcare, pharmaceutical and medical devices clients. These clients range from start-up companies through to large organisations and investors.

Given many of our lawyers have spent time working in-house with healthcare clients, we boast genuine sector knowledge. This experience ensures a robust yet efficient service when supporting on what are often complex and sensitive issues.

“The Travers Smith team quietly and effectively orchestrated the legal advice for the sale of our international group to present a seamless picture to the buyer.”

Alan Pilgrim, CEO, Alliance Medical

Healthcare Services

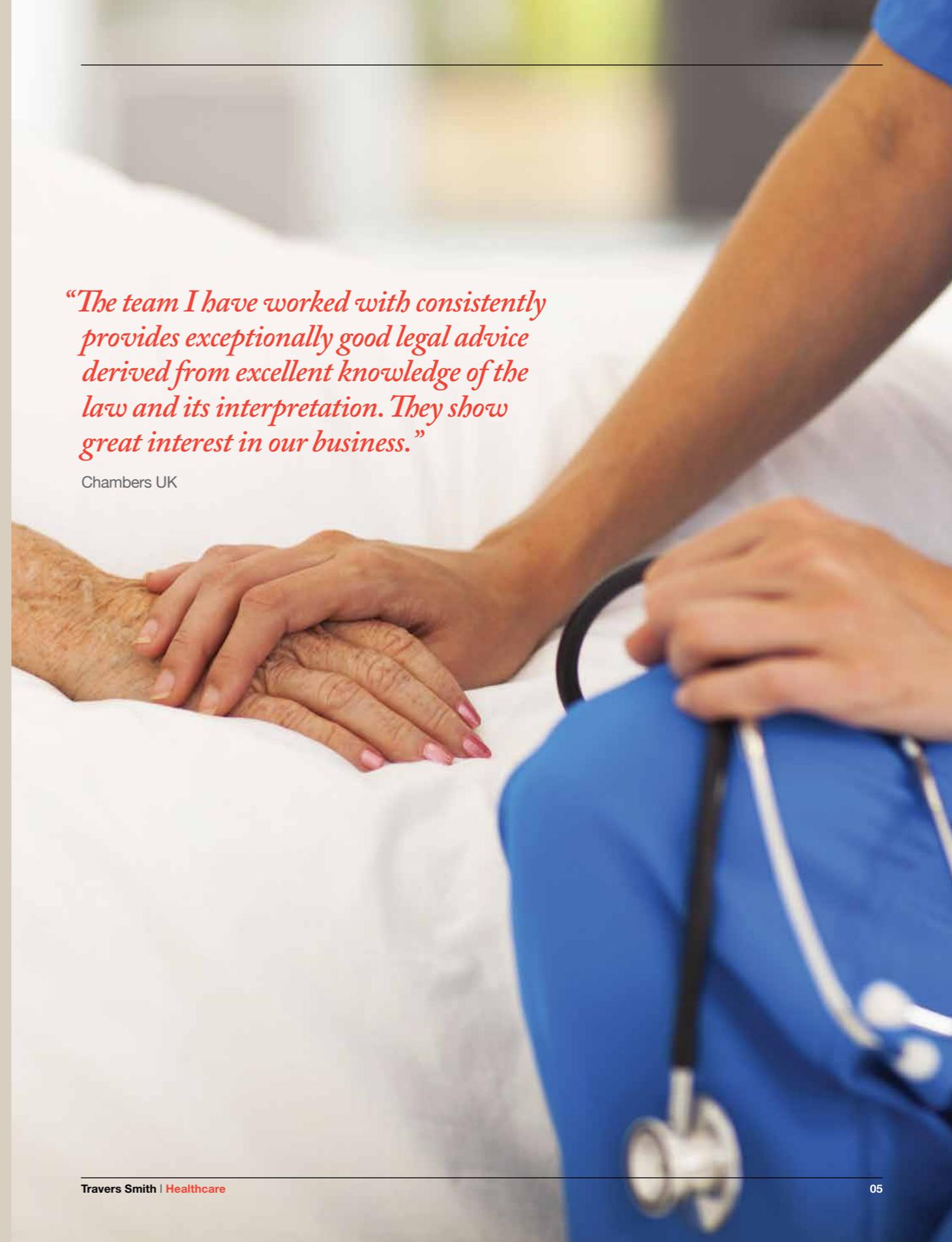
The rebalancing of public and private financing and delivery of care looks set to reshape UK healthcare services for years to come. Demographic changes and technological developments will also drive transformation.

To help our clients navigate and succeed in this rapidly changing sector, we draw on our experience of the complex commercial and regulatory challenges that often arise.

This expertise, when combined with our widely-recognised corporate finance, M&A and real estate capabilities, means that we regularly win mandates on the most high-profile transactions and projects.

Our services:

- Compliance and permitting (with particular experience in dealing with the CQC, MHRA, Home Office, ARSAC and Environment Agency)
- Litigation and regulatory defence (such as HSE investigations and criminal prosecutions)
- Crisis management and reputational risk
- Joint ventures
- Outsourcing
- Supply and distribution contracts
- Data protection
- Employment disputes and strategic advice
- Corporate finance and M&A
- Corporate advisory
- Real estate



“The team I have worked with consistently provides exceptionally good legal advice derived from excellent knowledge of the law and its interpretation. They show great interest in our business.”

Chambers UK

Recent highlights

Bridgepoint

On the £600 million sale of Alliance Medical Holdings Ltd to Dubai International Capital



GE Healthcare

On the sale of consumables and hospital equipment to NHS entities



Spire Healthcare

Advising management on the £840m Official List IPO of Spire Healthcare Group



Patron Capital

On the £153m sale of Gracewell Healthcare to Health Care REIT and Sunrise Senior Living



Voyage Healthcare

On a number of acquisitions including the specialist care home providers Independent Living Group and Solor Healthcare as well as advising on regulatory issues



“They have excellent industry experience under their belt.”

Chambers UK



Spire Healthcare

On its acquisition of BMI Gerrards Cross Hospital



Alliance Boots

Advising management on the £11.6bn P2P of Alliance Boots and their new equity arrangements with KKR and Stefano Pessina



Bupa

On the sale of its Guardian Homecare business to City & County Healthcare



St Anthony's Hospital

On a range of MHRA, CQC and Home Office licensing and regulatory compliance issues, including complex separation agreements



Pharmaceuticals & medical devices



Pharmaceuticals & medical devices

With ever increasing regulatory scrutiny together with wider market pressures, these are challenging times for many pharmaceutical and medical device businesses. That said, this remains a vibrant and exciting sector for those able to find the opportunities.

Our integrated cross-departmental team, which brings together a number of lawyers recognised as leaders in their field, has not only a strong transactional pedigree, but expertise in providing pragmatic and robust advice on a range of EU and UK regulatory and risk management challenges.

Our services:

- Product liability and safety
- Supply chain management
- Compliance and permitting
- Litigation and regulatory defence
- Crisis management and reputational risk
- Joint ventures
- Outsourcing
- Supply and distribution contracts
- Data protection
- Employment disputes and strategic advice
- Corporate finance and M&A
- Corporate advisory
- Real estate



“They are good at engaging teams right across the firm and bringing in experts to match the needs of the client.”

Chambers UK

Recent highlights

Silverfleet Capital

On its investment in and subsequent sale of Aesica Pharmaceuticals Limited including complex permitting and change of control issues

Aesica



Bridgepoint

On its acquisition of Quotient Clinical and associated MHRA, Home Office and other licensing and compliance issues

QUOTIENT CLINICAL

Bosch

On the acquisition of two specialist pharmaceutical businesses via a combined share and asset deal

BOSCH



Investec Bank plc

On the £60m rights issue by Dechra Pharmaceuticals plc

Dechra
Pharmaceuticals PLC

“...expertise in regulatory and risk management issues.”

Chambers UK

2iL Orthopaedics Limited

On its successful recommended cash offer to acquire the entire issued and to be issued share capital of main market listed Corin Group plc. (designer, manufacturer and distributor of orthopaedics) including specific advice on product and regulatory issues

Corin

Major pharmaceuticals supplier

On compliance with UK and EU pharmaceutical controls and a potential regulatory notification and product recall

Ashland Inc.

On EU pharmaceutical product labelling and other regulatory requirements

ASHLAND
THE WHO IN HOW THINGS WORK™





“Travers Smith has strong experience across a number of different areas and sectors, allowing it to advise with an unusually high level of insight.”

Legal 500

Team

We believe that a key differentiator for us is the structure, quality and nature of our teams. We have the correct level of partner involvement, not just occasionally, but continuously and guarantee the right balance between supervision, guidance and cost-effectiveness.

We ensure that our teams work closely with one another, so that we are able to provide a co-ordinated and seamless service.

Healthcare work is handled by a dedicated team led by Doug Bryden.



Doug Bryden
Partner, Operational Regulatory
+44 (0)20 7295 3205
doug.bryden@traverssmith.com



Alistair Wilson
Consultant, Commercial, IP & Technology
+44 (0)20 7295 3345
alistair.wilson@traverssmith.com



Neal Watson
Partner, Corporate
+44 (0)20 7295 3250
neal.watson@traverssmith.com



Edmund Reed
Partner, Corporate
+44 (0)20 7295 3286
edmund.reed@traverssmith.com



Ed Mills
Partner, Employment
+44 (0)20 7295 3424
ed.mills@traverssmith.com



Toby Robinson
Partner, Dispute Resolution
+44 (0)20 7295 3035
toby.robinson@traverssmith.com



Simon Rutman,
Partner, Real Estate
+44 (0)20 7295 3379
simon.rutman@traverssmith.com



Simon Yates
Partner, Tax
+44 (0)20 7295 3414
simon.yates@traverssmith.com

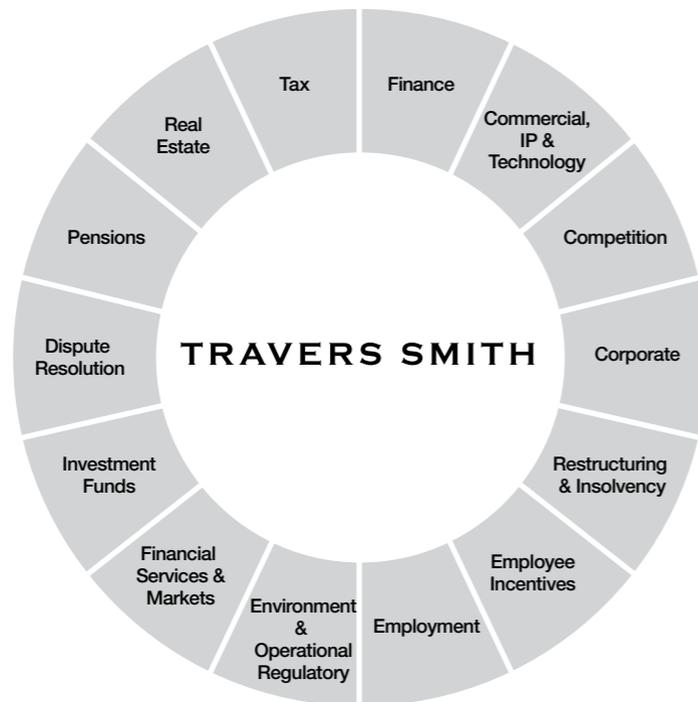
We are an award-winning, full service law firm focused on providing high quality, pragmatic advice on English law.

Our approach:

- Partner led, consistent teams
- Sound commercial advice delivered by high calibre lawyers
- Extensive market knowledge and experience
- Sector focus across each practice area

Why Travers Smith:

- Ranked 'Top City Firm' in the Legal Week client satisfaction survey
- High quality service and exceptional efficiency
- At least 50% of our work has a multi-jurisdictional aspect and we regularly advise on international transactions of all sizes



Disclaimer

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Travers Smith LLP

10 Snow Hill
London
EC1A 2AL

T: +44 (0)20 7295 3000

F: +44 (0)20 7295 3500

www.traverssmith.com